

## STATE OF NEW HAMPSHIRE 2017 Statement of Income and Expenses for LOBBYISTS (RSA Chapter 15)

## PLEASE PRINT

I. Name of Lobbyist(s):	Heidi L. Kroll; Paul A. Worsowi	cz
II. Name of Lobbyist's pa	rtnership, firm or corporation, if any:	
	GALLAGHER, CALLAHAN 214 North Main Street, Co	
603-228-118	1 603-226-3477	kroll@gcglaw.com
(Telephone)	(Fax)	(Email)
	: (Choose one – file separate reports fo ctions which are not attributable to any	r each client, OR you may file a separate report for one client.)
All reportable transa	actions occurring in the month prior to the	reporting date relative to the following client.
	AMERICA'S HEALTH INSUR	ANCE PLANS (AHIP)
	Full Name of Client as it appears on the Le	bbyist Registration Form)
A.D.		
All reportable transa unrelated to any par		vist's family), or the lobbying firm listed below which ar
IV. Date of Report:	April 26, 2017 🗵	July 26, 2017 □
Reports cover: activity	y from date of registration to 3/31/17	activity from 4/1/17 to 6/30/17
	October 25, 2017	January 24, 2018 🔲
acti	vity from 7/1/17 to 9/30/17	activity from 10/1/17 to 12/31/17
	es received and no reportable transaction olete just this form and submit it to the Sec	ns made since the last report.  retary of State's Office, State House, Room 204,
VI. Check if additional relationships If you have received	eports are attached: I fees or made expenditures, you must file	Addendum A - Fees and Expenses
If you have paid an Expense Reimburse	ement	must file <b>Addendum B</b> – Report of Honorariums or
If you, your firm, or	r your family has made political contributi	ons, you must file <b>Addendum C</b> – Political Contribution
Sworn Statement/Affirma I have read RSA 15, RSA 1 to the best of my knowledge	5-B and RSA 664 and hereby swear or aff	irm that the foregoing information is true and complete
(Signature of Lobbyist)		リ   こ。   1 7 (Date)
Heidi L. Kroll		
(Print Name of lobbyist)		RECEIVED

APR 2 6 2017

NEW HAMPSHIRE DEPARTMENT OF STATE P L E



## STATE OF NEW HAMPSHIRE Lobbyists Fees and Expenses Addendum A

(RSA Chapter 15:6)

b) Total of all fees received in this reporting period  a) \$ 3,916.66  b) Total of all fees received this calendar year, prior to this reporting period.  (This should equal the total prior monthly reports for this calendar year.)  c) \$ 0.00  c) Total of all fees received to date.  (Add lines a and b)  d) \$ 3,916.66  d) Indicate the amount of any such fees that are due, but have not yet been paid.  v. Expenses:  Lobbyist(s)/Lobbying partnerships, firms, or corporations are required to report all expenses made from lobbying fees. Separate reports are to be filed for expenditures made relative to each client and if expenditures are made by the lobbyist(s)/firm that are unrelated to any one client a separate report may be filed for the lobbyist(s)/firm. Expenses are to be reported in one of three categories of expenses:  (a) the aggregate total of all expenses paid during the reporting period for salaries, benefits, support staff, and office expenses; (b) the aggregate total of all individual expenses where the expenditure was of \$25.00 or less (for example: meals purchased during a business lunch where the cost was \$25.00 or less, purchase of a pen with a value of less than \$10 that is given to the person being lobbied purchase of a ceremonial object given to a person being lobbied with a value of \$25.00 or less); and (c) an itemized statement of each individual expenditure made during this reporting period of greater than \$25.00 for any purpose no covered by (a) (for example: purchase of a meal with value of greater than \$25, purchase of a ceremonial object to be given to the subject of lobbying with a value greater than \$25, but not greater than \$50, restaurant expenses for a greater than \$50, restaurant expen	I. Name of Lobbyist(	s) Heidi L. Kroll; Paul A. Worsowicz					
(Name of Client AMERICA'S HEALTH INSURANCE PLANS Date April 26, 2017  IV. Fees Received Indicate the gross amount of all fees received from the client identified above that are related, directly or indirectly, to lobbying, including fees for services such as public advocacy, government relations, or public relations services, including research, monitoring legislation, and related legal work. The gross fee amount reported shall not be reduced by any expenses:  a) Total of all fees received in this reporting period  a) \$ 3,916.66  b) Total of all fees received this calendar year, prior to this reporting period. (This should equal the total prior monthly reports for this calendar year.)  c) Total of all fees received to date.  (Add lines a and b)  d) Indicate the amount of any such fees that are duc, but have not yet been paid.  V. Expenses:  Lobbyist(s)/Lobbying partnerships, firms, or corporations are required to report all expenses made from lobbying fees. Separate reports are to be filed for expenditures made relative to each client and if expenditures are made by the lobbyist(s)/firm that are unrelated to any one client a separate report may be filed for the lobbyist(s)/firm. Expenses are to be reported in one of three categories of expenses: (a) the aggregate total of all individual expenses where the expenditure was of \$25.00 or less (for example: meals purchased during a business lunch where the cost was \$25.00 or less, purchase of a pen with a value of less than \$10 that is given to the person being lobbied purchase of a ceremonial object given to a person being lobbied with a value of \$25.00 or less); and (c) an itemize statement of each individual expenditure made during this reporting period of greater than \$25.0 purchase of a ceremonial object given to a person being lobbied with a value of 18 stans \$10 that is given to the person being lobbied purchase of a ceremonial object given to a person being lobbied with a value of 18 stans \$10 that is given to the person being lobbied purchase of a ceremonia	II. Name of lobbyist'	s partnership, firm or corporation, if any:					
III. Name of Client AMERICA'S HEALTH INSURANCE PLANS Date April 26, 2017  IV. Fees Received Indicate the gross amount of all fees received from the client identified above that are related, directly or indirectly, to lobbying, including fees for services such as public advocacy, government relations, or public relations services, including research, monitoring legislation, and related legal work. The gross fee amount reported shall not be reduced by any expenses:  a) Total of all fees received in this reporting period a) \$ 3,916.66  b) Total of all fees received this calendar year, prior to this reporting period. (This should equal the total prior monthly reports for this calendar year.)  c) Total of all fees received to date. (Add lines a and b)  d) Indicate the amount of any such fees that are due, but have not yet been paid.  V. Expenses:  Lobbyist(s)/Lobbying partnerships, firms, or corporations are required to report all expenses made from lobbying fees. Separate reports are to be filed for expenditures made relative to each client and if expenditures are made by the lobbyist(s)/firm that are unrelated to any one client a separate report may be filed for the lobbyist(s)/firm terporting period for salaries, benefits, support staff, and office expenses; (a) the aggregate total of all expenses paid during the reporting period for salaries, benefits, support staff, and office expenses where the expenditure was of \$25.00 or less ffor example: meals purchased during a business lunch where the cost was \$25.00 or less, purchase of a pen with a value of flees than \$10 that is given to the person being lobbied purchase of a ceremonial object given to a person being lobbied with a value of \$25.00 or less); and (c) an itemized to the first of the person being lobbied with a value of \$25.00 or less); and (c) an itemized cale and the reception). Expenses of a neal with value of greater than \$50, or staurant expenses for does neal with value of greater than \$50, or staurant expenses for covered by (a) (for example: purch		GALLAGHER, CALLAHAN & GARTREI	L, P.C.				
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(This should equal the total prior monthly reports for this calendar year.)  c) Total of all fees received to date. (Add lines a and b)  3,916.66  d) Indicate the amount of any such fees that are due, but have not yet been paid.  8,068.50  V. Expenses: Lobbyist(s)/Lobbying partnerships, firms, or corporations are required to report all expenses made from lobbying fees. Separate reports are to be filed for expenditures made relative to each client and if expenditures are made by the lobbyist(s)/firm that are unrelated to any one client a separate report may be filed for the lobbyist(s)/firm. Expenses are to be reported in one of three categories of expenses:  (a) the aggregate total of all expenses paid during the reporting period for salaries, benefits, support staff, and office expenses; (b) the aggregate total of all individua expenses where the expenditure was of \$25.00 or less (for example: meals purchased during a business lunch where the cost was \$25.00 or less, purchase of a pen with a value of less than \$10 that is given to the person being lobbied purchase of a ceremonial object given to a person being lobbied with a value of \$25.00 or less); and (c) an itemized statement of each individual expenditure made during this reporting period of greater than \$25.00 for any purpose no covered by (a) (for example: purchase of a meal with value of greater than \$25.00 for any purpose no legislative reception). Expenses for honorariums, expense reimbursement, or political contributions will be reported on separate addendums and should not be reported on Addendum A.	a) Total of all fees rec	eived in this reporting period		a) \$	3,916.66		
(Add lines a and b)  3,916.66  d) Indicate the amount of any such fees that are due, but have not yet been paid.  8,068.50  V. Expenses:  Lobbyist(s)/Lobbying partnerships, firms, or corporations are required to report all expenses made from lobbying fees. Separate reports are to be filed for expenditures made relative to each client and if expenditures are made by the lobbyist(s)/firm that are unrelated to any one client a separate report may be filed for the lobbyist(s)/firm. Expenses are to be reported in one of three categories of expenses:  (a) the aggregate total of all expenses paid during the reporting period for salaries, benefits, support staff, and office expenses; (b) the aggregate total of all individua expenses where the expenditure was of \$25.00 or less (for example: meals purchased during a business lunch where the cost was \$25.00 or less, purchase of a pen with a value of less than \$10 that is given to the person being lobbied purchase of a ceremonial object given to a person being lobbied with a value of \$25.00 or less); and (c) an itemized statement of each individual expenditure made during this reporting period of greater than \$25.00 for any purpose no covered by (a) (for example: purchase of a meal with value of greater than \$25.00 for any purpose no covered by (a) (for example: purchase of a meal with value of greater than \$25, purchase of a ceremonial object to be given to the subject of lobbying with a value greater than \$25, but not greater than \$50, restaurant expenses for a legislative reception). Expenses for honorariums, expense reimbursement, or political contributions will be reported on separate addendums and should not be reported on Addendum A.  a) Total aggregate expenses for this reporting period for salaries, benefits, support staff, and office expenses, related directly or indirectly to lobbying.  b) Total aggregate of expenditures during this reporting period, not reported				b) \$	0.00		
V. Expenses: Lobbyist(s)/Lobbying partnerships, firms, or corporations are required to report all expenses made from lobbying fees. Separate reports are to be filed for expenditures made relative to each client and if expenditures are made by the lobbyist(s)/firm that are unrelated to any one client a separate report may be filed for the lobbyist(s)/firm. Expenses are to be reported in one of three categories of expenses: (a) the aggregate total of all expenses paid during the reporting period for salaries, benefits, support staff, and office expenses; (b) the aggregate total of all individual expenses where the expenditure was of \$25.00 or less (for example: meals purchased during a business lunch where the cost was \$25.00 or less, purchase of a pen with a value of less than \$10 that is given to the person being lobbied purchase of a ceremonial object given to a person being lobbied with a value of \$25.00 or less); and (c) an itemized statement of each individual expenditure made during this reporting period of greater than \$25.00 for any purpose no covered by (a) (for example: purchase of a meal with value of greater than \$25.0 purchase of a ceremonial object to be given to the subject of lobbying with a value greater than \$25, but not greater than \$50, restaurant expenses for legislative reception). Expenses for honorariums, expense reimbursement, or political contributions will be reported on separate addendums and should not be reported on Addendum A.  a) Total aggregate expenses for this reporting period for salaries, benefits, support staff, and office expenses, related directly or indirectly to lobbying.  b) \$  12,002.75  b) \$		eived to date.		c) \$	3,916.66		
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support staff, and office expenses, related directly or indirectly to lobbying.  b) Total aggregate of expenditures during this reporting period, not reported	Lobbyist(s)/Lobbying fees. Separate reports lobbyist(s)/firm that at are to be reported in reporting period for sexpenses where the exthe cost was \$25.00 or purchase of a ceremon statement of each indicovered by (a) (for exegiven to the subject of legislative reception).	are to be filed for expenditures made relative to each clime unrelated to any one client a separate report may be frome of three categories of expenses: (a) the aggregate alaries, benefits, support staff, and office expenses; (by penditure was of \$25.00 or less (for example: meals pur less, purchase of a pen with a value of less than \$10 the mial object given to a person being lobbied with a value of vidual expenditure made during this reporting period of grample: purchase of a meal with value of greater than \$25 of lobbying with a value greater than \$25, but not greater Expenses for honorariums, expense reimbursement, or	ent and it is it is it is it is it is it is give of \$25.00 greater than 5, purchaster than 5	f expenditure the lobbyist(s f all expense gregate total during a busien to the pers or less); an an \$25.00 fo se of a cerem \$50, restaura	es are made by the sylfirm. Expenses is paid during the of all individuations lunch where son being lobbied ind (c) an itemized or any purpose no nonial object to be out expenses for a		
m a), 01 \$25 01 1055.	support staff, and office b) Total aggregate of	ce expenses, related directly or indirectly to lobbying.	ŕ				
c) Total of all itemized expenditures reported in detail in section VI.		d ormanditures reported in detail in section VI	c) \$				

d) Total expenses for this reporting period. (Add lines a, b and c.)	d) \$	1:	2,102.75	
e) Total of expenses paid this calendar year, prior to this reporting period. (This should be the amount on line f of addendum A for last month's report.)	e) \$		0.00	
f) Total of all expenses year to date.			2,102.75	
VI. Other Expenses: Provide the following detail for all expenditures of more than \$25 made from lobbying fees of period, including by whom paid or to whom charged.	luring	this repor	ting	
Paid to:		Amount		
State of NH	_ \$ _		100.00	
State of INI	- 💲 -			
	- s -			
	- \$ -		··· -	
	_ \$ _			
Sworn Statement/Affirmation by Lobbyist  I have read RSA 15, RSA 15-B and RSA 664 and hereby swear or affirm that the for is true and complete to the best of my knowledge and belief.				
Hadi 2 Kall	0) 17			
(Signature of lobbyist)  (Signature of lobbyist)		(Date)		
Heidi L. Kroll (Print Name of Lobbyist)				

Lobbyist Fees & Expenses, Addendum A – Page 2 Client: AMERICA'S HEALTH INSURANCE PLANS (AHIP)

## State of New Hampshire Signature Form for Associated Lobbyist RSA Chapter 15

Use this form to swear or affirm the truth and completeness of Income and Expense Statements and related Addendums

Statement of Income and Expenses for:						
Name of Lobbying partnership, firm or corporation: GALLAGHER, CALLAHAN & GARTRELL, P.C.						
Name of Client (leave blank if Statement is for the partnership, firm, or corporation and not related to any particular client):  America's Health Insurance Plans (AHIP)						
Date of Report (check o	one):					
April 26, 2017 🔀	July 26, 2017 □	October 25, 2017 🗆	January 24, 2018 □			
		Statement of Income and Exement (insert the number of	spenses described above, and the Addendum forms being			
1 Addendum A(s).						
0 Addendum B(s).						
0 Addendum C(s).						
I hereby swear or affirm complete to the best of			nd each Addendum is true and			
Sand all (Signature of Lobbyist)	orsony		420-77			
(Signature of Lobbyist)	) 0	-	(Date)			
Paul A. Worsowicz (Print Name of lobbyis	st)					
( 01 1000)1	,					